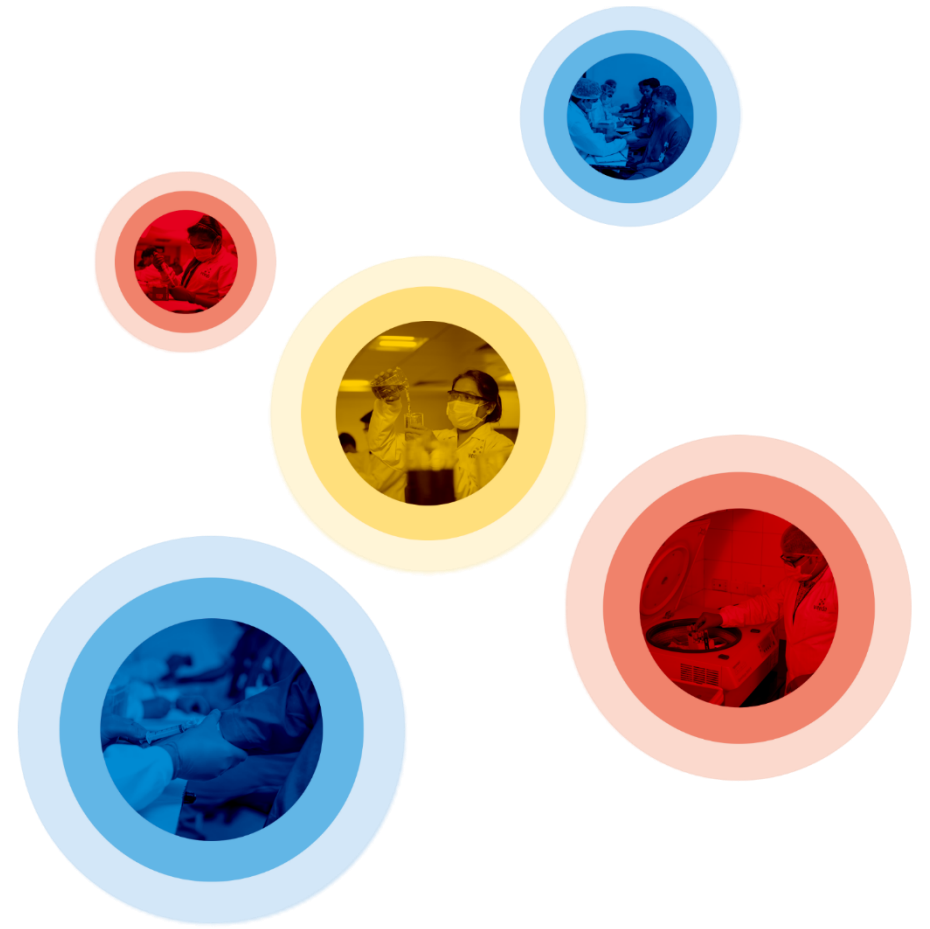




Global Clinical Development Partner



Providing Quality Clinical Research Solutions



veeda clinical research<sup>®</sup>

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Quality at Veeda



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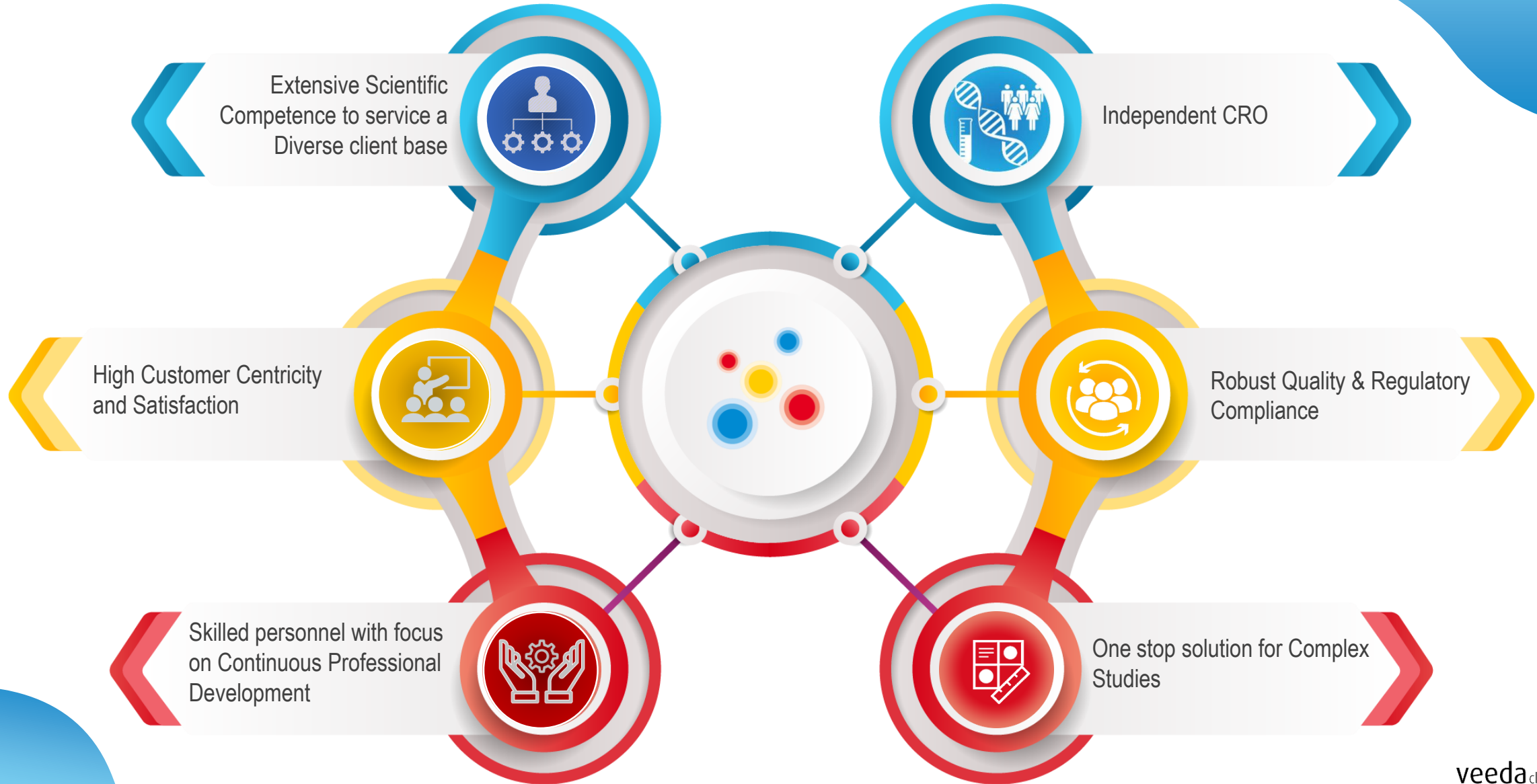
People



Clients and Awards



# The Veeda Advantage



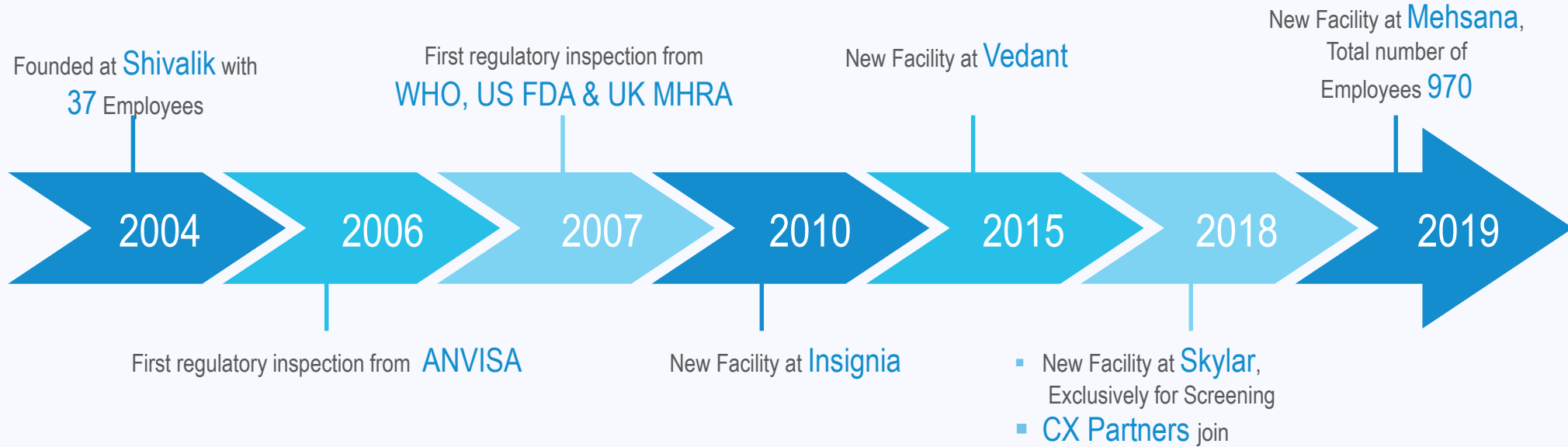


# CORPORATE OVERVIEW



# Evolution

Privately owned, board managed company



## Corporate Outlook



Focus on Organic and Inorganic growth strategies to enhance service capabilities



Financial Stability based on prudent management & Private Equity sponsorship



Operational Stability based on experienced professional management and strong quality culture

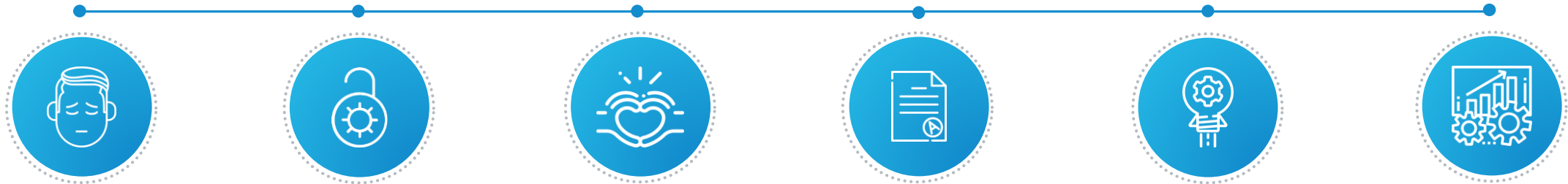


Ongoing investments in technology to enhance operating efficiencies and compliance management



## MISSION & VISION

To strive for Excellence in Quality and Endeavour to become the Partner of choice for our Sponsors and our Stakeholders



Humility

Openness

Honesty and Integrity

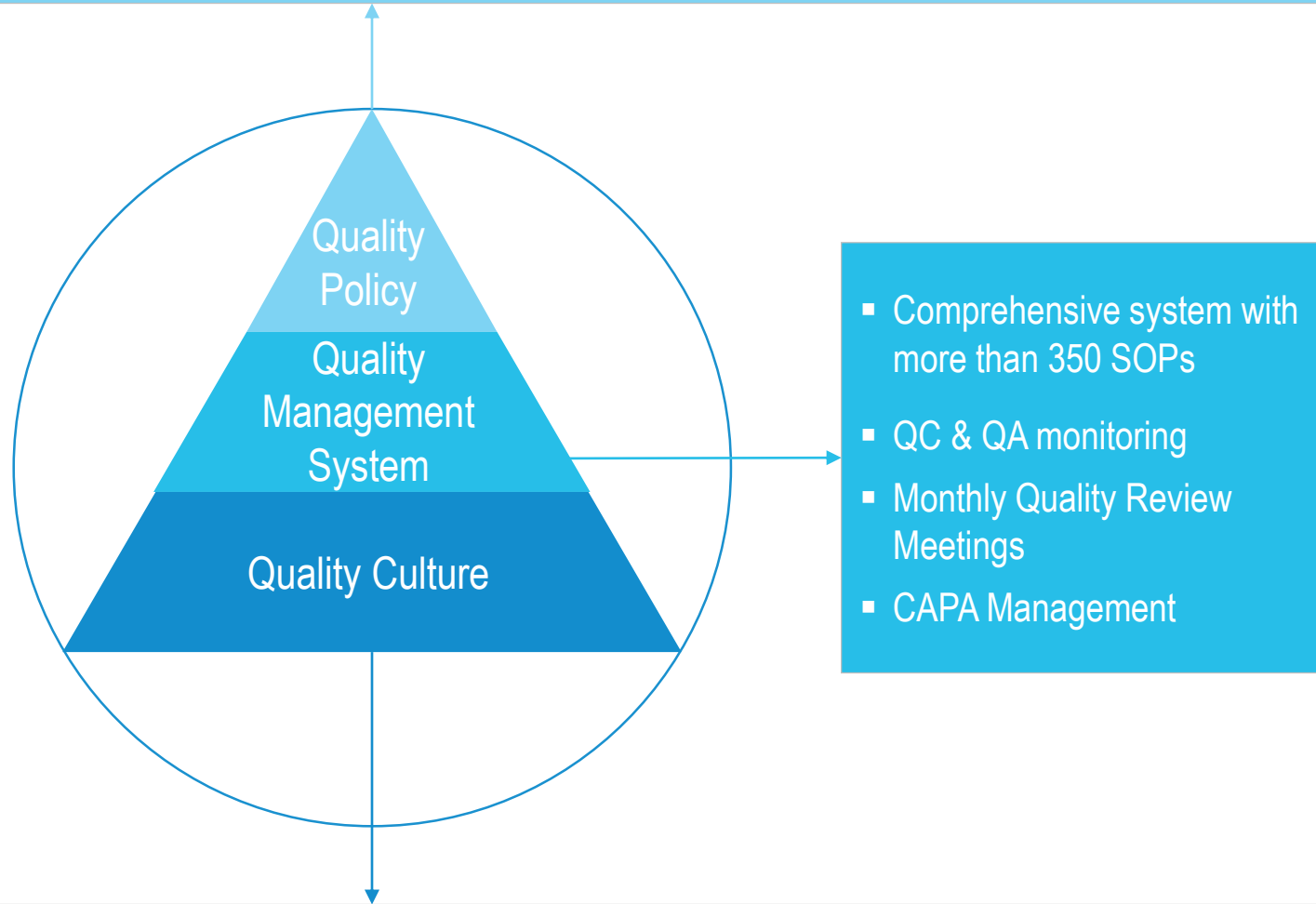
Excellence

Innovation

Nurturing Individual Growth

# Quality Structure

*“Veeda’s management is committed to continuous improvement in the effectiveness of our Quality culture, to providing quality research solutions that meet sponsor and regulatory requirements and to protecting the rights, safety and well being of the study volunteers”*



Focus on implementing policies & nurturing individual behavior to sustain our culture of quality



Balanced Score Cards (BSC) for augmenting corporate strategy



Quantifiable Performance Metrics for all departments



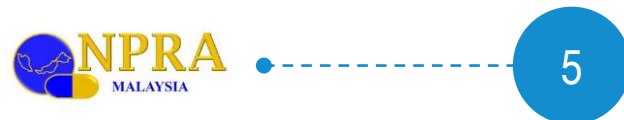
Individual KPI's & KRA's linked to BSC



Continuous process improvement

# Regulatory Credentials

- 78 successful regulatory audits till date
- 12 successful regulatory audits in last 24 months

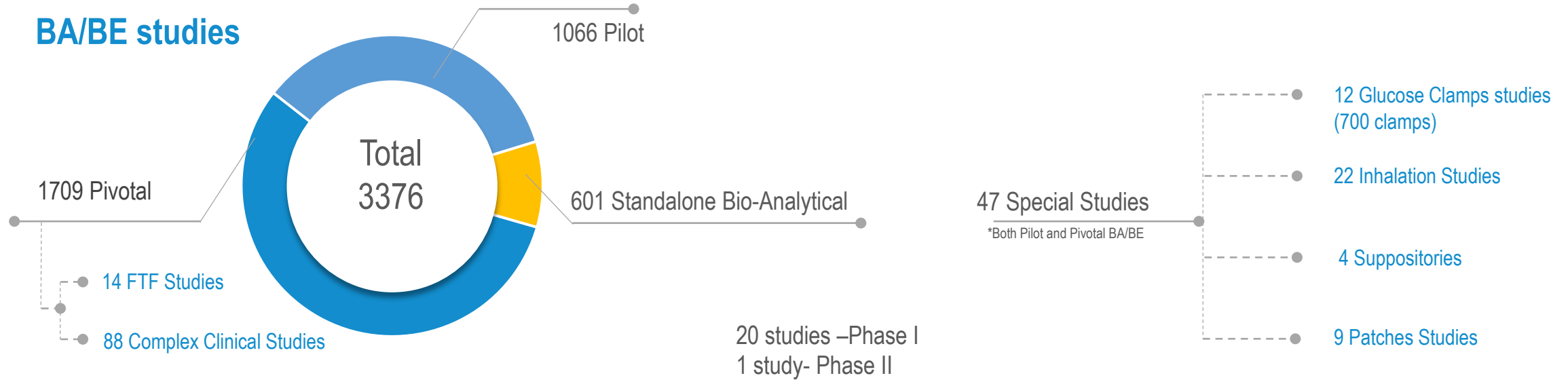


\*FDA : 17 AUDITS FOR PATIENT BASED STUDIES  
16 AUDITS FOR HEALTHY SUBJECTS STUDIES



# Experience

## BA/BE studies



## Patient based studies

Type of Study	No. of Studies	Therapeutic Segment
Global multi-centred Phase II clinical trials	Completed 04	Oncology
	Ongoing 02	Oncology and CVS
PK Clinical Trials	Completed 24	Oncology (15), Psychiatry (6), Rheumatology & Dermatology (2), HIV (1)
	Ongoing 08	Oncology (5), Psychiatry (2), Gynaecology (1) Infectious disease (1)
Phase III studies of injectable implants	02	Bone disease
Stand-alone Medical writing BE-PK studies	04	Psychiatry and oncology



# INFRASTRUCTURE



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# Clinical Infrastructure

## VEDANT

Clinical, Bioanalytical with administrative offices

## SHIVALIK

Dedicated Clinical facility

## MEHSANA

Clinical and Screening facility

## INSIGNIA

Dedicated Bioanalytical facility

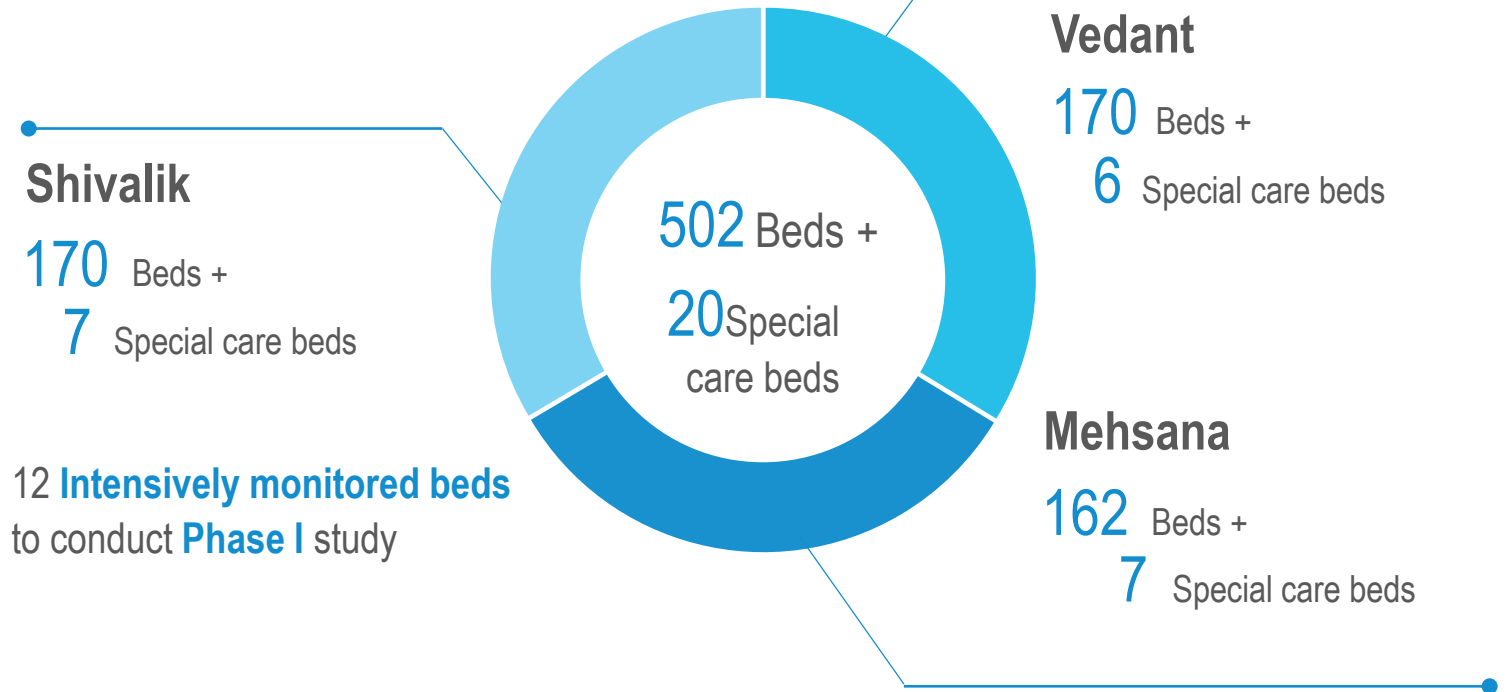
## SKYLAR

Common screening facility for both Shivalik and Vedant

## ARCHIVES

Internal archival area in each facility. Separate long term archival facility at Mehsana and Unjha

Spread across 17 clinics



- 46 LC-MS/MS machines
  - Insignia - 33
  - Vedant - 13
  - API 5500/4000/3200/3000/2000
  - Shimadzu 8060/8050/8040
  - Quattro Premier
- 2 ICP-OES
- Watson LIMS

## Storage Capacity



### Plasma Sample:

45 Deep freezers with capacity to store 11,25,000 samples at -80 C°



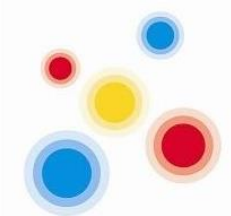
### IP Storage:

- 3 Walking type stability chambers with overall capacity to store 34000 Ltr for retention at room temperature
- 4 Humidity chambers with overall capacity of 3200 Ltr
- 4 Pharmaceutical refrigerators having storage capacity of 3550 Ltr at 2-8 C°



**Archival:** Capacity to archive approximately 51000 files

# CAPABILITIES



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## Complex studies:

- Cotinine free studies
- High number of ambulatory samples
- Long Washout periods

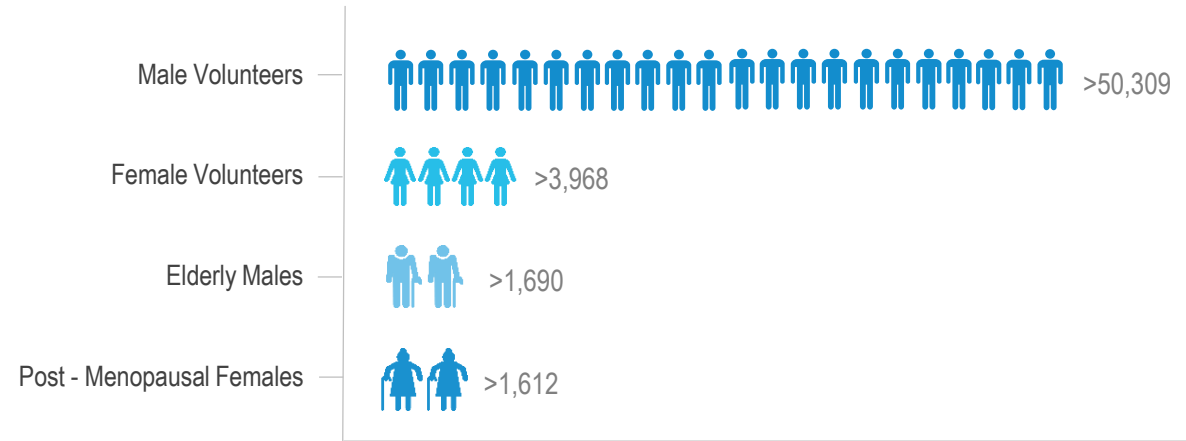


## FTF studies



## Intensive Safety Monitoring

## Volunteer Database (More than 56,503)



## Routes of administration

### 20 different dosage forms

- Inhalation
- Transdermal Patches
- Rectal/Vaginal suppositories
- Orals
- Glucose clamps
- LAIs



Clinical End point studies



Phase II / Phase III studies



PK / PD End point studies



Diverse Routes of administration

## Therapeutic Expertise



### Oncology

- Chronic myeloid leukaemia (CML)
- Metastatic Breast Cancer
- Non – small cell lung cancer (NSCLC)
- Renal cell carcinoma (RCC)
- Colorectal Cancer
- Small cell lung cancer (SCLC)
- Ovarian Cancer



### Psychiatry

- Schizophrenia
- Epilepsy
- Alzheimer



Cardiology, Immunology (HIV), Dermatology, Rheumatology, Gastroenterology, Orthopaedics  
Ophthalmology, ENT etc

- Extensive Investigators network and experienced project management team
- eCTD compilation and data management

# Bioanalytical Capabilities

## Types of Methods

Total available Bioanalytical methods are more than 920

798 +  
19

Generics +  
PD/IM

66

Complex

63

NCEs

36

MD/MV

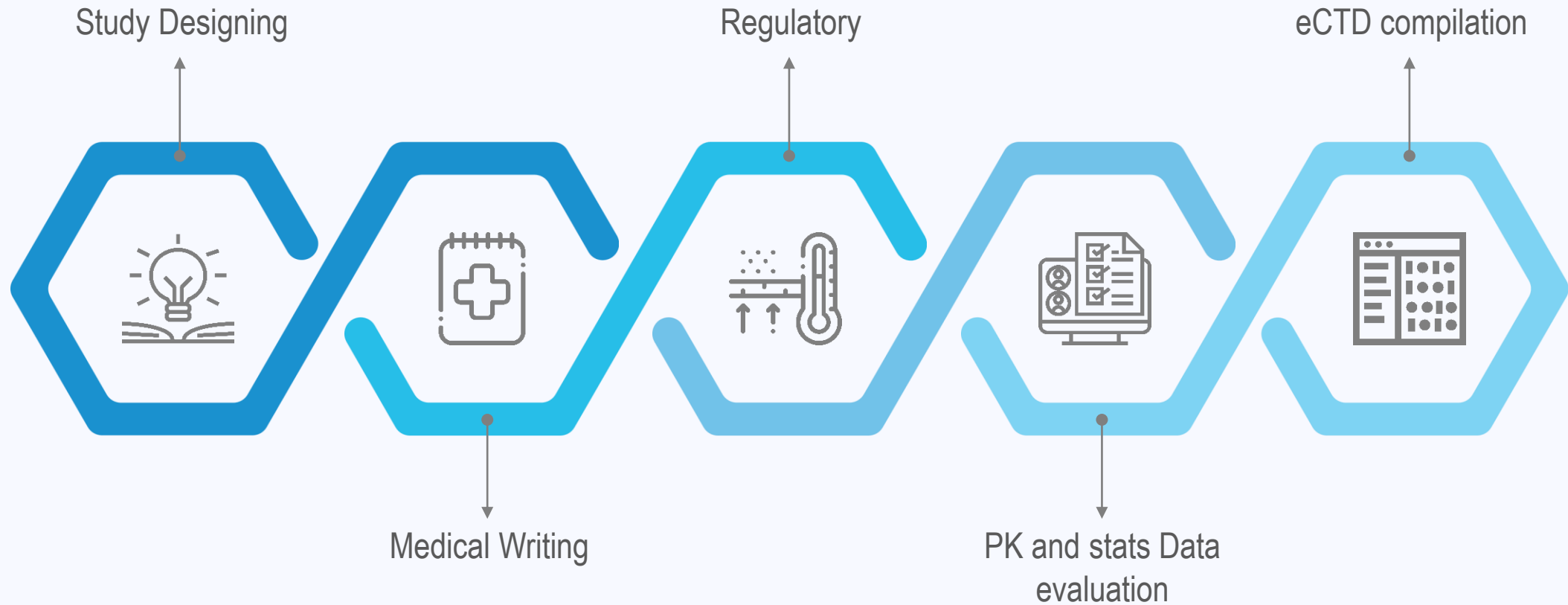
## Bioanalytical Salient Features

- Average capacity of 1,00,000 samples per month
- Central Bioanalytical Laboratory

## State of the art

- Capability to develop methods with lowest quantification level- up to 0.1 pg
- Methods developed for:
  - Endogenous molecules
  - Hormones
  - Steroids
  - Inhalation formulation
  - Elemental Bioanalysis
  - Immunogenicity
  - Large molecules/ECLIA/ELISA
- Multiple analysis in single injection
- Central labs for Phase II / Phase III studies
- Tissue distribution studies

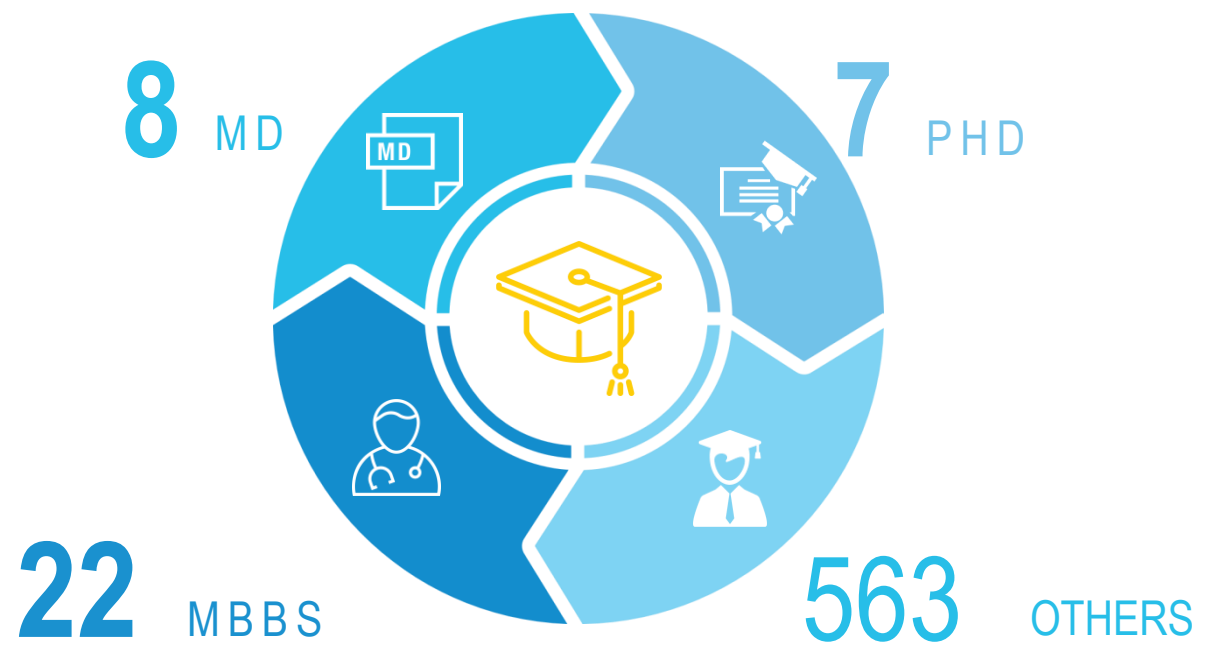
# Biopharmaceuticals and Project Management



# Training & Development



## People





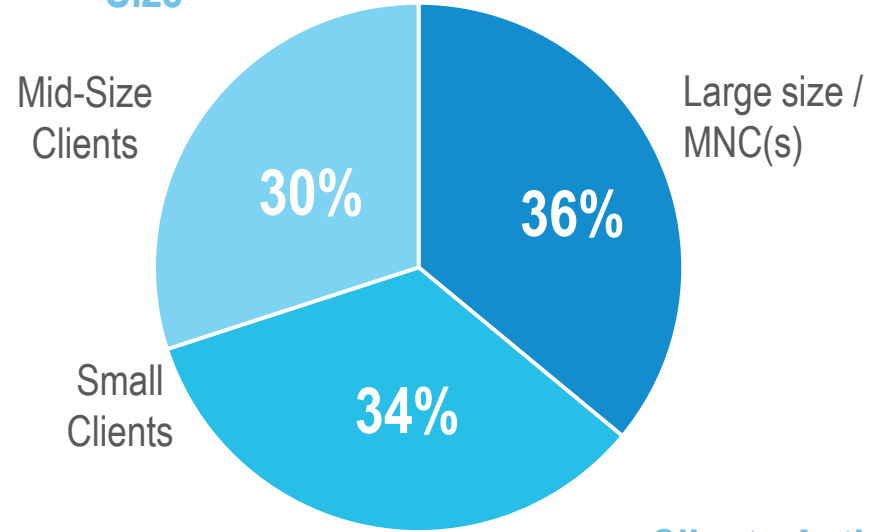


# CLIENTS AND AWARDS

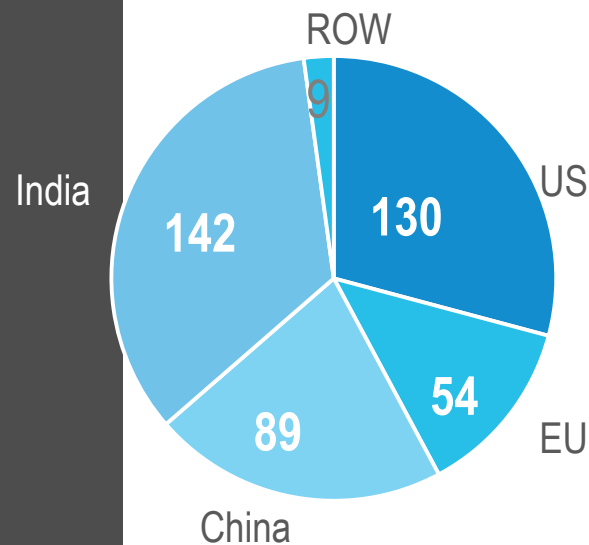
**Overall Customer Retention Rate >90%**

**90% of the revenue comes from Existing clients**

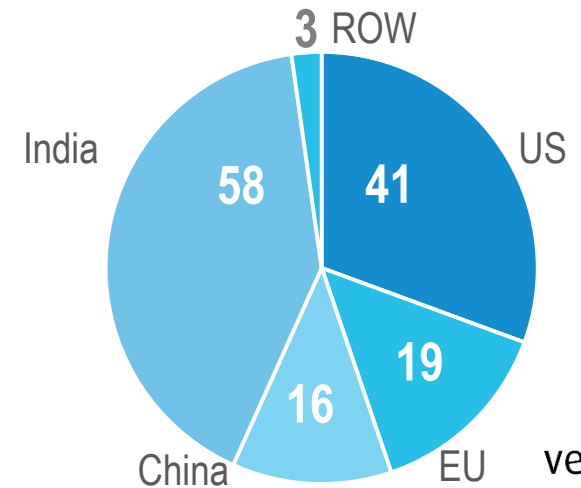
### Revenue Generation by Client Size



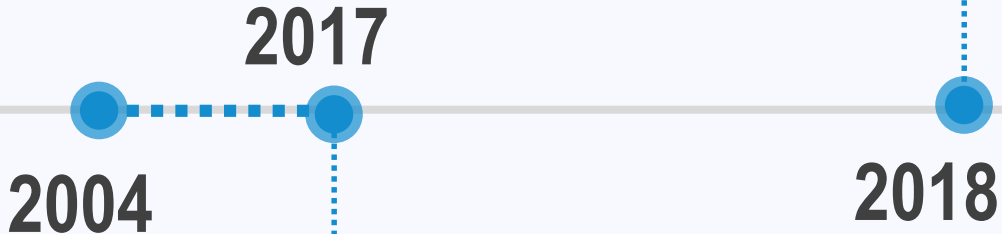
### Total Clients



### Clients Active in the Past year



# Achievements



Organization	Award Category
	Best Clinical Research Organization - India
	Clinical Trial Company of the Year
	Bharat Udhog Ratan Award in Clinical Research

Organization	Award Category
	National Excellence Award
	Best Pharmaceutical CRO
	Best Clinical Research- India
	Best Clinical Research- India
	Mark of Excellence
	Indian Clinical Research company of the year

Organization	Award Category
	Best Quality Clinical Research Organization in India
	Best Quality Clinical Research Organization in India
	Indian Clinical Research company of the year