The Veeda Newsletter



August 2017

FINANCIAL



AbbVie scores surprisingly good Q2 results but pipeline worries persist

That's because the Illinois pharma can't escape the burden presented by rheumatoid arthritis treatment Humira, which accounts for 60% of its sales and is the world's top-selling drug. Sales of the drug rose 14% year-over-year during the quarter to \$4.7 billion, beating analysts' expectations, but the company itself has predicted that biosimilar competition will start taking a toll on sales next year. That has left investors desperate for signs of anything coming out of the company's pipeline that will help make up for the impending loss. **ReadMore:** <u>http://www.fiercepharma.com/financials/abbvie-</u> scores-surprisingly-good-q2-results-but-pipeline-worries-

<u>persist</u>

Gilead's hepatitis C franchise breaks out of a rut, but the M&A drumbeat continues

The hep C franchise, which recently won a new addition in Vosevi, came in at \$2.86 billion, beating analysts' consensus expectations by \$567 million, according to a note from Jefferies. HIV drugs also delivered strong sales of \$3.57 billion.

Read More: http://www.fiercepharma.com/financials/gilead-beats-hep-c-hiv-sales-as-m-a-drumbeat-continues

Puma to price new cancer med Nerlynx at a higher-than-expected \$10K per month: report

Nerlynx was approved for a year's worth of daily dosing to prevent a recurrence of breast cancer in women previously treated with Roche's Herceptin. Analysts had predicted the drug would peak around \$1.25 billion a year in sales, but the FDA's nod turned out to be broader than most had expected. The label was not restricted to hormone-receptor positive patients, even though the biggest benefit during clinical trials was seen in those women. **Read More:** <u>http://www.fiercepharma.com/financials/puma-s-breast-cancer-drug-nerlynx-to-command-10k-a-month-despite-concerns-report</u>

Novartis gets boost from an unexpected source—Alcon—as generic pricing sinks Sandoz sales

Alcon, coupled with strong performance from Novartis' new products, helped cushion a shortfall in its generics business, Sandoz—another source of concern for the company's investors. Sandoz's revenue fell 4% to \$2.5 billion thanks to pricing pressure, mainly in the U.S., the company said.

Read More: <u>http://www.fiercepharma.com/financials/novartis-notches-q2-earnings-surprise-despite-generic-price-</u> erosion